



# Never Eat Alone

*Keith Ferrazzi*

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## Never Eat Alone Keith Ferrazzi

Keith Ferrazzi's techniques have earned universal praise for their ingenuity, their ease of applicability, and-most importantly-their effectiveness. The key to success in both life and work, Ferrazzi convincingly argues, is building solid relationships. But what distinguishes Ferrazzi's approach from other networking strategies is the emphasis on helping others so they might help you. It's not enough to ask a favor when you need one. To build meaningful relationships that will be mutually beneficial, you must maintain constant contact with the friends and associates who matter to you. Never Eat Alone is revolutionary-an instant classic destined to change the business landscape forever.

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